



AUB RIVER URBAN CAMP

Aweh Property Solutions

#InvestNamibia



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ABOUT US

Aweh Properties Solutions (Aweh)



AWEH PROPERTY SOLUTIONS

- **Aweh** is a seasoned real estate organization operating primarily in the **Khomas, Erongo** and **//Karas** regions.
- **Aweh** specializes in:
 - Real estate marketing
 - Real estate sales
 - Facilities management
- **Aweh** identified an opportunity in the **eco-tourism*** space with the planned development of a **20-unit glamping site** in Keetmanshoop where **nature meets modern luxury.**

**Glamping is more popular now than it has ever been. Grand View Research reports that in 2021, the global glamping market came in at a value of \$2.35 billion. It is expected to more than double, reaching \$5.94 billion, by 2030.*

MEET OUR TEAM



Angelo Cloete
Founder and Managing
Director



Keith Handura
Head: Business
Development



VALUE PROPOSITION

Enhanced Traveler Experience



IDEAL PITSTOP AND HALFWAY POINT IN THE SOUTH OF NAMIBIA

- Traveling on Namibia's Classic Tourism Routes is done mostly by road, while this is both intended and exciting, the distances traveled from one place to another could become tiring, so a place to recharge is needed.
- Allow travelers to get away from the busy big cities without having to give up all their own lifestyle needs and creature comforts on a trip.

COMFORTABLE, SAFE AND REJUVENATING, ECO-FRIENDLY AND CELEBRATES NATURE

- Offers off-grid, eco-friendly amenities with a low impact on the environment.
- Luxury and secure chalets, with restaurant/bar facilities and a swimming pool.

PROVIDING ALTERNATIVE EMPLOYMENT AND INCOME OPPORTUNITIES FOR LOCAL COMMUNITIES

- Uplifting of the socio-economic situation of local communities, increased awareness towards the conservation of natural and cultural assets, both among locals and tourists

IDENTITY RECORD

Aub River Urban Camp



Project Description/Overview

Nestled in the center of Keetmanshoop on an 8,890m² plot of land on the Aub River, the Aub River Urban Camp will be your home away from home offering:

- 20 luxury glamping sites to accommodate 6 people each.
- Each site is equipped with own private kitchenette, shower, braai area with boma, Levelled camping area, covered parking bay.
- The camp will be solar-powered with a state-of-the-art water reticulation system to ensure water-saving and recycling.

Community-driven concierge services:

- Laundry and cleaning services for short-term and extended stays.
 - Butler service for errand runs or preparing a truly Namibian braai leaving you more time to recharge.
 - Township tours using e-bikes, and donkey carts.
 - Tent rentals
- **Other activities include:** Naute Kristall Cellar and Distillery, Quivertree Forest and Giant's Playground, Mesosaurus Fossil Site, Keetmanshoop Museum, Fish River Canyon, Neckartal Dam, etc.



REGION

//Karas



LOCALITY

Keetmanshoop



TOTAL CAPEX REQUIRED (USD)

360,093 USD



TOTAL WORKING CAPITAL REQUIRED (USD)

162,261 USD



REVENUE STREAM 1

Accommodation



REVENUE STREAM 2

Food and Beverages



REVENUE STREAM 3

Events and Conferencing

PROJECT PRESENTATION



Project Status

Land acquired by founder, feasibility study, and financial projections completed.

Phase 1 Architectural designs completed.

Still to be completed are the Environmental Impact Assessment, Hospitality Zoning, and lodge construction.



TARGET MARKET

National, Regional and International tourists.



INFRASTRUCTURE REQUIREMENTS

Camping sites and amenities, swimming pool, Landscaping. E-Bikes, Donkey carts, Solar & water reticulation system.



SOCIO-ECONOMIC IMPACT

Creation of employment, Improving the economic status of the Keetmanshoop town.



ADDITIONAL INFORMATION






Road traffic to increase significantly due to Green Hydrogen and Oil Sector developments in the South of the Namibia.

FINANCIAL PERFORMANCE







Financial Forecasts (USD)

OPERATIONAL YEARS

	YEAR 1	YEAR 2	YEAR 3
 Sales	558,590	589,313	639,404
 Expenses	388,770	411,875	441,405
 Gross Profits	373,111	389,922	425,060
 EBITDA	169,819	177,437	197,998
 Net Profit	66,544	75,439	95,174

Profitability Indicators

 Net Present Value (NPV)	71,657
 Internal Rate of Return (IRR)	23%
 Payback Period	3 years
 Discount Rate	11.25%



Thank You

One-one engagements with the project promoters, can be arranged via the Bench B2B App or by contacting Ms. Selona Kamendu at +2648 1425 499 (Whatsapp) or at selona.kamendu@nipdb.com

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