



SPORT AND YOUTH DEVELOPMENT IN AFRICA

Company Name: A.S.S. Investments Ninety Eight (Pty) Ltd t/a The MTC Dome

#InvestNamibia



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ABOUT US

THE MTC DOME: A HUB OF EXCELLENCE



THE MTC DOME: A HUB OF EXCELLENCE

MTC Dome stands as the epitome of a sports, events, and sports tourism destination, boasting impressive facilities including a 6400m² indoor hall, an 80-bed hotel, a 500-seater conference room with breakaway rooms, a restaurant, sports bar, world-class gymnasium, and medical sports science services, among others.

The MTC Dome is a member of the Association of Sport Performance Centre's, a worldwide organization for High-Performance Sport Centre's and endorsed by the Namibia Sports Commission and Namibia National Olympic Committee as only High-Performance Centre in Namibia.

MEET OUR TEAM

MTC Dome Management



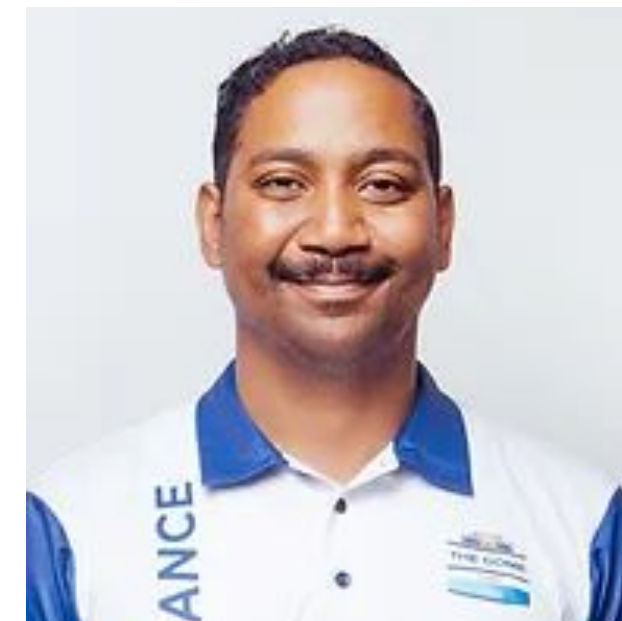
Fanus Engelbrecht
Chief Executive Officer



Etienne Raymond
Entrepreneurial Manager



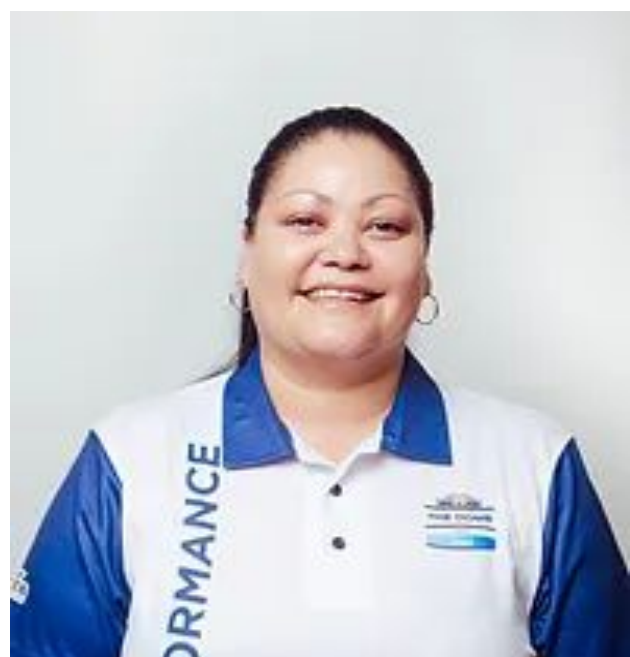
T'Neil Young
High Performance Manager



Shaheed Abrahams
Sport Clubs & Events Manager



Laurence Durant
Finance Manager



Anthea Raw
Hospitality Manager



Christoff Muraranganda
Operations Manager



Lourie Engelbrecht
Dome Gym Manager



Shaun Durant
Pitstop Sports Bar Manager



Anna Hendriks
Kinderzone & Procurement
Manager



VALUE PROPOSITION



OUR DREAM

Imagine a place where the dreams of young athletes and entrepreneurs come alive, where untapped potential is nurtured and transformed into greatness. This is the MTC Dome High-Performance Centre – a beacon of hope and excellence in Africa. Our founding principle is to "go and make manifest the glory of God within people," guiding our vision to help individuals discover their destiny through sport and youth development.

WHY INVEST

Investing in the MTC Dome High-Performance Centre is an investment in the future of Africa's youth. You are contributing to a brighter future for countless individuals, helping to create a generation of leaders, innovators, and champions who will drive positive change across the continent. Your investment will enable us to develop tailored solutions that are uniquely African, fostering a high-performance culture that will have a lasting impact.

This investment opportunity involves acquiring a substantial share in ASS, the management company of the MTC Dome, with a strategic plan to finance and acquire key business units within the property. The combined value of the properties, supported by a recent valuation, suggests a robust asset base. The strategic control, operational synergies, and vision for sport development in Africa present a compelling case for potential growth and increased profitability.

IDENTITY RECORD

SPORT AND YOUTH DEVELOPMENT IN AFRICA



Project Description/Overview

The MTC Dome stands on several pillars, each designed to support and enhance our mission of unlocking potential:

- **The Dome High-Performance Centre:** A state-of-the-art facility for athlete and para-athlete development, offering top-tier training and resources. Scientific, systematic and holistic approach over a long period of time.
- **Dome Events:** Attracting sports enthusiasts and professionals from around the world, fostering a vibrant community of high-performance sports and events.
- **Dome Academies:** Providing education, short courses, accredited diploma and certificate courses, conferences, and workshops to support continuous learning and development.
- **Dome Entrepreneurs Movement:** Mentoring and equipping aspiring entrepreneurs, empowering them to create successful ventures.



REGION

Erongo



LOCALITY

Swakopmund



TOTAL CAPEX REQUIRED (USD)

250,000,00 USD



TOTAL WORKING CAPITAL REQUIRED (USD)

205,000,00 USD + 545,000 USD SHARE ACQUISITION



REVENUE STREAM 1

Events, Expo's & Sport Functions



REVENUE STREAM 2

Conferencing & Accommodation



REVENUE STREAM 3

Health & Fitness

PROJECT PRESENTATION



Investor Acquisition:

An official valuation by Namib Bou (facilitated through Bank Windhoek) details the following properties, which make up approximately 90% of the current sections rented by ASS (Management Company) from SIST (Landlord of MTC Dome Property):

- **Section 7 - Restaurant:** 593 m²
- **Section 12 - Brain Gym:** 121 m²
- **Section 19 - Indoor Sports Hall:** 8,265 m²
- **Sections 35-39 - Gym & Heated Swimming Pool:** 1,757 m²
- **Section 46 - Conference Area:** 1,565 m²
- **Section 51 - Conference Area:** 767 m²
- **Section 45 - Hotel:** 1,967 m²

Total Value of Units: USD 3,367,500

Total Investment Required:

- **USD 1,000,000** for acquiring 49% equity in ASS.
- **Subsequent Financing:** To acquire selected strategic business units within MTC Dome Property via financing, leveraging the current rental payments to the owners.



TARGET MARKET

National and International sports teams and tourists. Events and Conferences. High-performance athletes.



INFRASTRUCTURE REQUIREMENTS

Upgrade of gym- and sport science equipment, AV and digital equipment



SOCIO-ECONOMIC IMPACT

- Podium program for elite athletes
- Remote program for athletes with no access to Dome
- Be your own boss program for entrepreneurs
- Future stars program for street kids and public schools



ADDITIONAL INFORMATION

Total required funding : USD 1,000,000

PROJECT PRESENTATION



Strategic Rationale

- 1. Vision for Sport in Africa:** Investing in ASS aligns with the vision to significantly impact sport development across Africa.
- 2. Securing Collateral:** Acquiring strategic business units provides tangible assets as collateral, enhancing investment security.
- 3. Enhanced Operational Control:** Owning 49% of ASS ensures significant influence over the management and maintenance of the MTC Dome, facilitating better control over the business environment.
- 4. Profit Sharing:** The investor will benefit from profit sharing within ASS, potentially enhancing the return on investment.
- 5. Leveraging Synergies:** Integrating these sections with the management company is expected to create operational efficiencies and optimize profitability through synergies.
- 6. Increasing Asset Value:** As the MTC Dome continues to develop, the value of the strategic properties is anticipated to appreciate, providing potential capital gains.



TARGET MARKET

National and International tourists.



INFRASTRUCTURE REQUIREMENTS

Accommodation, Vehicles, Upgrade of Deli (Restaurant), Entertainment Area



SOCIO-ECONOMIC IMPACT

- Podium program for elite athletes
- Remote program for athletes with no access to Dome
- Be your own boss program for entrepreneurs
- Future stars program for street kids and public schools



ADDITIONAL INFORMATION

Total required funding : USD 1,000,000









FINANCIAL PERFORMANCE







Financial Forecasts (USD)

OPERATIONAL YEARS

	YEAR 1	YEAR 2	YEAR 3
 Sales	1 963 930	2 549 482	2,884,640
 Cost of Goods Sold (COGS)	483 363	618 723	695 151
 Gross Profits	1 480 567	1 930 759	2 189 489
 Expenses	1 246 570	1 470 528	1 566 372
 EBITDA	233 997	460 231	623 117
 Net Profit	188 252	295 999	414 807

Profitability Indicators

 Net Present Value	564 840
 Internal Rate of Return (IRR)	22%
 Payback Period	5 years
 Discount Rate	6%



Thank You

One-one engagements with the project promoters, can be arranged via the Bench B2B App or by contacting Ms. Selona Kamendu at +2648 1425 499 (Whatsapp) or at selona.kamendu@nipdb.com

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